



LANDRY
LITIGATION

LITIGATION INTELLIGENCE BRIEF™

Insights on Investigative Strategy & Litigation Outcomes

Issue #1 | *The Investigation That Comes Too Late*

One of the most costly patterns in complex claims isn't bad investigation.

It's late investigation.

By the time investigative work is requested, the opportunity to uncover meaningful intelligence has often narrowed—or disappeared entirely.



Key Question:

What intelligence do we need now that may not be available later?



HERE'S WHAT TYPICALLY HAPPENS

- ▶ Social media evidence disappears
- ▶ Witnesses become unavailable
- ▶ Timelines become less clear
- ▶ Natural behavior can no longer be observed
- ▶ Strategic opportunities expire



WHAT'S OFTEN MISSED

Investigations aren't only about what is done. They're about when it is done.

Early intelligence influences:

- ▶ Claim evaluation
- ▶ Litigation strategy
- ▶ Credibility assessments
- ▶ Exposure analysis
- ▶ Settlement posture



WHY IT MATTERS

When intelligence arrives late:

- ▶ Options narrow
- ▶ Evidence disappears
- ▶ Leverage decreases
- ▶ Exposure becomes harder to control

“
The most expensive intelligence is often the intelligence that arrives too late.
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A DIFFERENT WAY TO THINK ABOUT IT

Instead of asking:

“Should we investigate this claim?”

Ask:

“What intelligence do we need today that may not exist tomorrow?”



CURIOUS TO HEAR FROM OTHERS IN THE CLAIMS AND LEGAL COMMUNITY:

Have you seen cases where earlier intelligence would have changed the outcome?



LANDRY
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Naples, Florida



brian@landrylitigation.com



239-450-6959



landrylitigation.com

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